



# STRATEGIC DESIGN, EXECUTION AND SUCCESFUL BUSINESS MODELS

#### **STRATEOLOGY®**

We live in a world of exponential transformation in which business models become obsolete in shorter periods of time. Organizations were role models of success only a few years ago, have become irrelevant without a clear explanation. They did the same as always but, overnight, its model and value proposition, ceased to serve the market needs. Management teams face the formidable challenge of systematically reinvent themselves as architects of strategic plans and ambitious transformations.

The introduction of a strategic design and implementation methodology that facilitates the generation of alternatives, rigorous analysis, robust decision processes, executive team cohesion and effectiveness in the implementation process has become more relevant than ever. Strateology® provides a systematic approach to design the organization strategy and facilitate a successful implementation and organizational engagement.



# **Huete** &CO

# **Carlos** Escario





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ENTREPRENEUR · GLOBAL EXECUTIVE · MANAGEMENT ADVISOR AND CONSULTANT • SPEAKER · AUTHOR · EXECUTIVE COACH

#### Our purpose:

- Educate in business
- Inspire to action
- Connect with Greatness





## Experience

Huete&Co PARTNER

**IESE Business School** ADJUNT FACULTY

**Notre Dame University** ADJUNT FACULTY

**Entrepreneur School EDEM** ADJUNT FACULTY

**Basque Culinary Center** 

ADJUNT FACULTY

UTi Worldwide Inc.

GLOBAL PRESIDENT, INTEGRATED SOLUTIONS **EMENA REGION PRESIDENT** GLOBAL SENIOR VP, PLANNING & EXECUTION EMENA REGION PRESIDENT, CLIENT SOLUTION EMENA REGIO PRESIDENT, COMERCIAL & MARKETING

**CEU-UCH University** HONORARY PROFESSOR

## **Education**

**CEU-UCH University** PhD IN STRATEGY

Rey Juan Carlos Univ. MASTER IN MARKETING

**IESE Business School EXECUTIVE MBA** 

CEU-San Pablo Univ. **DEGREE IN BUSINESS ADMINISTRATION** 



#### Skills









## Services

#### Conferences

Transformation Personalization

#### Seminars

Inspiration Transformation Personalization

#### **Advisory Services**

Inspiration Transformation Personalization



SLI, S.A. FOUNDER & CEO



 $\pmb{CLIENTS} \textbf{MILLENIALS} \textbf{TRANSFORMATION} \textbf{STRATEGY} \textbf{Branding} \textbf{MARKETING} \textbf{Purposed ISRUPTION}$ INNOVATION VALUE CONSULTOR EXECUTION PEOPLE PROCESSES CULTUREMANAGEMENT MOTIVATION PERSONAL DEVELOPMENTENTREPRENEURSHIP PLANIFICATION LEADERSHIP