



# INNOVATION, DISRUPTION AND VERTIGO CHANGE IN MARKETS

# IS YOUR ORGANIZATION DESIGNED TO INNOVATE? THE 6 TERRAINS TO CONQUER.

The economic environment opens new windows to innovate. What can you expect from your economic environment to capture further value? Sources of innovation. Size matters. Is innovation reserved for large corporations? The trap of size and for whom the juiciest innovation opportunities are reserved. Innovation in your market positioning. Which are the winning service strategies?

The competitive landscape determines the type of innovation that best boost your results. Where is your greatest potential? in the customer service, in the speed of developing new products or in your business processes? Identify processes to generate economic value in your business determines to a large extent which internal and external processes needs to be your innovation focus. A look at your value chain; do we need to innovate systematically? When economic value destroyed by innovation. When becoming a follower is the best option. When innovation is not it the best alternative? When is ultimate way for the organization to survive.

Competitive and technological factors that open the door for Amazons, Ubers, Alibabas, Googles, Airbnbs and Teslas. Is market exponential change an opportunity or a threat to your organization?



# **Huete** &CO

# **Carlos Escario**





Huete&CO Santa Engracia, 4, 2ºD 28010 Madrid T. +34 620 059 601

ENTREPRENEUR · GLOBAL EXECUTIVE · MANAGEMENT ADVISOR AND CONSULTANT • SPEAKER · AUTHOR · EXECUTIVE COACH

### Our purpose:

- Educate in business
- Inspire to action
- Connect with Greatness





## Experience

Huete&Co PARTNER

**IESE Business School** ADJUNT FACULTY

**Notre Dame University** ADJUNT FACULTY

**Entrepreneur School EDEM** ADJUNT FACULTY

**CEU-UCH University** HONORARY PROFESSOR

**Basque Culinary Center** ADJUNT FACULTY

#### UTi Worldwide Inc.

GLOBAL PRESIDENT, INTEGRATED SOLUTIONS **EMENA REGION PRESIDENT** GLOBAL SENIOR VP, PLANNING & EXECUTION EMENA REGION PRESIDENT, CLIENT SOLUTION EMENA REGIO PRESIDENT, COMERCIAL & MARKETING



### **Education**

**CEU-UCH University** PhD IN STRATEGY

Rey Juan Carlos Univ. MASTER IN MARKETING

**IESE Business School EXECUTIVE MBA** 

CEU-San Pablo Univ. **DEGREE IN BUSINESS ADMINISTRATION** 



### Skills





### Services

#### Conferences

Transformation Personalization

#### Seminars

Inspiration Transformation

#### **Advisory Services**

Transformation Personalization

Interest



SLI, S.A. FOUNDER & CEO



 $\pmb{CLIENTS} \textbf{MILLENIALS} \textbf{TRANSFORMATION} \textbf{STRATEGY} \textbf{Branding} \textbf{MARKETING} \textbf{Purposed ISRUPTION}$ INNOVATION VALUE CONSULTOR EXECUTION PEOPLE PROCESSES CULTUREMANAGEMENT MOTIVATION PERSONAL DEVELOPMENTENTREPRENEURSHIP PLANIFICATION LEADERSHIP